

INCOTERMS®



DESCRIPTION



FREIGHT

RISK

MORE DETAILS

INCOTERM	DESCRIPTION	MODES OF TRANSPORT	FREIGHT	RISK	MORE DETAILS						
EXW Ex Works	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Seller's premises.	Seller's premises.	Seller's is only responsible for making the goods available at the seller's premises. The buyer bears the full risk from there to the destination.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
FCA Free Carrier	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Freight handler	Freight handler	Seller's is only responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
CPT Carriage Paid to	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Destination	First freight handler	Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport to the destination.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
CIP Carriage and Insurance Paid to	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Destination	First freight handler	Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
DAT Delivered at Terminal	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Destination	Destination	Seller delivers the goods unloaded at a specified place inside the agreed terminal. Risk is transferred as soon as the goods have been unloaded.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
DAP Delivered at Place	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Place of destination	Arriving means of transport at destination	Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
DDP Delivered Duty Paid	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Destination	Destination	Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
FAS Free Alongside Ship	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Shipside in port of departure	Shipside in port of departure	Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
FOB Free on Board	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Onboard ship	Onboard Ship	Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as the goods have been set down inside the ship.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
CFR Cost and Freight	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Port of destination	Onboard Ship	Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										
CIF Cost, Insurance and Freight	<table border="1"> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> <tr><td>SELLER</td><td>BUYER</td></tr> </table>	SELLER	BUYER	SELLER	BUYER	SELLER	BUYER	All modes of transport	Port of destination	Port of destination	Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
SELLER	BUYER										
SELLER	BUYER										
SELLER	BUYER										